



## **HARMONIZATION OF THE ROLE OF STANDARD SETTING ORGANIZATIONS WITH THEIR COMPETITION VIGOUR IN INDIA: A COMPARATIVE STUDY**

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### **ABSTRACT**

In the age of information, communication and technology, entities compete for market, rather than in market. Here Standard Setting Organizations (hereinafter SSOs) vigilantly select certain technical specifications and declare them as industry 'standards'. It is a dynamic, fast paced and expansive practice in the intellectual property domain, cutting through multiple industries and guides entities towards common patents. Standardized technology is the essence for using multiple devices at the same time, is user friendly and fosters innovation thereby yielding precompetitive benefits.

This cutting edge technology may or may not be encumbered with patents. Out of these, certain patents may be essential to develop standards, called as Standard Essential Patents (hereinafter SEPs). Accumulation of many such patents may create barriers like patent holdup and tying agreements which control resale prices and thereby distort competition. Indian jurisprudence on the issue is at a nascent stage and behove elucidation about what constitute fairness of terms in both its IP and competition policy. It needs elaboration on what constitutes Fair, Reasonable and Non Discriminatory (FRAND) for letting out patents.

Justice Richard Posner, a polymath on the intersection between antitrust and patent laws, stated that one must turn to antitrust authorities in order to solve the issues related to misuse. While the patent laws cannot adopt absolute positions, competition regulation also cannot be over used to dilute the incentive to innovate, as observed in the Ericsson dispute in India. It is a conundrum and not necessarily a conflict. This paper suggests certain changes in procedures of standard setting bodies to make patent licensing unproblematic from competition point of view as well.

**KEYWORDS:** Standards, Standard Essential Patents, patent ambush, injunctions, royalty stacking, competition law, FRAND, licensing, Standard Setting Organisations

### **INTRODUCTION**

The Government of India recently announced its vision for the 5G technology (Press Information Bureau, Ministry of Communications, 2017) which aims to generate essential IPR backing it. A global 5G network will unify everything through the Internet of Things. To develop IP prowess and market vitality, Indian legal system requires a pro-active approach in handling IP stakeholders, in order to resolve disputes seamlessly.

Exercising patents which are essential to a technology may cause inefficiency in an entire industry due to a patent thicket problem when many firms independently try to collect royalty (Eisenberg and Heller, 1998; Joshua and Tirole, 2004; Nagaoka, 2006). However, disputes involving standard-setting are arising with



increasing frequency in a web of patent claims over innovative technology. This can repress commerce and competition in an entire industry. (Lemley and McGowan, 1998; Lemley, 2007).

Competition Commission of India (CCI) is tackling such disputes with budding jurisprudence concerning FRAND licensing. However, the Competition Act, 2003 and policy does not have any clarification regarding its take on standards. With Chinese market giants like Huawei already ruling the roost in ownership of essential patents regarding advanced technology, indigenous companies are slowly warming up to the situation, and can reap benefits of the same by clear, consistent and crisp policy guidelines and procedures.

Competition law governs the activities of trade associations and their participants, including associations engaged in standard-setting (*Allied Tube & Conduit Corp. v. Indian Head, Inc.*, 486 U.S. 492, 500, 1988). Some accommodation by both patent law and competition law to the unique circumstances of standard-setting will be required if consistent legal rules are to surface. It is worth exploring, therefore, the patent law and competition law principles, the modification of which would encourage pro-competitive standard-setting and/or discourage anticompetitive manipulation of the standard-setting process, with consistent decision rules to apply when manipulation occurs.

### **LITERATURE REVIEW**

Link, (2004) describes that once a decision has been made to establish a standard, a group of experts will be brought together as a SSO. The process of creating standards by is

governed by a set of rules specific to the standard/SSO. The information to be divulged regarding commercial disclosures is based upon negotiations as well as forms.

According to Rubin (2007), standards can have the effect of limiting supply which is not always harmful. Advantages of standard setting are visible in an interconnected domain like that of ICT, where there is technological inter dependence. This propagates networking effects, which leads to dissemination of innovative technology and competitive markets.

However, seldom standard setting becomes an exclusionary process, by restricting output and raising coordinated high prices which is a concern for competition regulators. The inability to meet standards can also lead to want of quality products reaching consumers. Moreover, the process of maintaining standard can lead to patent ambush and patent thicket, as discussed by Lim (2011) in the paper on misconduct in standard setting.

Shapiro (2001) and Rubin in their respective works have holistically discussed how the process of standard setting may develop into patent thickets. It warns competition regulators to be wary of upscale price manipulations, creation of market entry barriers and the rigor of conformity assessment. They further discuss that competition authorities need to understand how standard setting organizations operate so as to choose the cost benefit analysis of a regulatory response. A standard can often presume international character, so the competition policy making should enmesh similar character.



While Shapiro (2002), Swanson and Baumol (2007) in their respective works have extensively discussed the issue of patent hold up and indiscriminate licensing. They have also discussed various approaches to calculate reasonable royalty. Lemley's work is an insight into categorization of SSOs, but does not elaborate exhaustively upon contingencies concerning IPR policies.

The researcher has utilized various laws, cases and policy statements from the U.S., EU and India to supplement the judicial trend on the issue of competition law and standard setting. Although in India, the judicial interpretation is at nascent stage, however, it has not exercised self-restraint in addressing the legal problem of FRAND assessment and grant of injunction. However there is paucity of clear and consistent policy statement from the Indian competition authorities and IP authorities to fill the regulatory gaps.

## **METHODS AND RESULTS**

### **Aim and Objective:**

The researcher aims to analyze the challenges presented by current IP system followed by the SSO members, which has been a subject matter of concern to the competition authorities. The researcher attempts to fill the regulatory gap between SSO disclosure norms and an effective competitive environment in a country.

### **RESEARCH QUESTIONS:**

1. What should be the nature of disclosure policy among SSO members to implement and enforce an efficient regime of competition and IP related issues?

2. What are the legal tests applied by Courts to consistently administer deception before a SSO constitutes monopoly conduct?

3. What is reasonable FRAND royalty, number or a range?

**HYPOTHESIS:** Since there can be no absolute formula for calculating fair and reasonable royalty, a reasonable amount of FRAND royalty can only be charged by the patentee on case to case basis.

**METHODOLOGY:** The researcher proposes to follow doctrinal, analytical and descriptive approach for the purpose of this research.

**SCOPE:** The researcher has confined the scope of research to the patent law regime in IP, specifically dealing with issues arising from SSO and competition law authorities in the U.S., India and EU.

### **Results:**

Since there can be no absolute formula for calculating fair and reasonable royalty, a reasonable amount of FRAND royalty can only be charged by the patentee on case to case basis by prescribing a bracket and not a fixed number.

### **1. CONCEPTUALIZING THE STANDARD SETTING PROCESS**

A standard is a common set of characteristics of a particular good or service. Generally, standards are set within standard setting organizations (hereinafter SSOs), which can be private or involving public oversight (Link, 2004).

Some SSOs require participants to first disclose any patents or pending patent applications relevant for the standards under



discussion and second to commit that they will eventually license under fair, reasonable and non-discriminatory (FRAND) conditions should the adopted standard include their disclosed patents.

The development of a standard may facilitate market entry and market creation, it reduces transaction costs, by ensuring interoperability of complementary products. Firms have incentives to have their patents included in a standard, which fosters innovation. Also, they enable economies of scale and offer consumer benefits in the form of network effects (Kuhn and Merges, 2009).

On the other hand, standard setting may also entail disadvantages for consumers by being exclusionary by deliberately choosing criteria that will necessarily exclude competitors from being able to meet the standard. Such organisations can restrain output and coordinate higher prices. This can result in preventing quality products and services from reaching consumers about which regulators must be vigilant and proactive (Lemley, 2002).

It is to be noted that competition authorities do not condemn all exclusionary standards.

## **2. INTERPLAY OF STANDARD SETTING AND COMPETITION LAW**

In the current scenario, application of competition policy in one jurisdiction can at times have extra-territorial implications as being witnessed in the technology industry (Huawei v. IDC, 2013). Hence, misuse should be understood juxtaposing both IP and competition regime to tackle international standards.

### **2.1 ROYALTY STACKING**

Here, essential patents are spread across a large number of firms so that the royalties may stack on top of each other and make the standard very costly to implement, is significantly attenuated through cross-licensing (Gerdin et. al., 2008). The focus of competition authorities should be to ensure that vertically-integrated firms do not restrict downstream competition like this (Golden, 2007).

### **2.2 PATENT AMBUSH**

The company does not inform the SSO that it has patent applications which are relevant to the standard being developed and may adapt the claims in those applications to fit the upcoming standard (Rambus, Inc. v. FTC, 2008). Consecutively the SSO will promulgate a standard that is covered by the company's undisclosed pending patents, which the company will then push through the examination process until they are granted. When the ambusher is secure of the standard's exorbitant switching cost, it will reveal its patents and threaten infringement lawsuits (Hansen, Ohana and Shah, 2003; Skitol, 2005; Updegrove, 2006).

### **2.3 PATENT HOLD-UP**

Collaborative standard setting has given rise to the issue of hold up by the owner of patented technology after its technology has been chosen by the SSO as a standard and others have incurred sunk costs that effectively increase the relative cost of switching to an alternative standard, hence those developing and using the standard may be held up by the IP holders and face high royalties (Shapiro, 1999; Lemley and Shapiro, 2009).



### **3. TRICKY IP TERMS IN SSO PROCEDURES**

Most IPR policies have two core elements: rules for disclosure of patents that may have essential claims and rules for providing licensing commitments (or statements of non-commitment (Farrell et. al., 2007). Following terms need a vigilant negotiation in the process.

#### **3.1 ACTUALLY ESSENTIAL, POTENTIAL ESSENTIAL, MAY BE ESSENTIAL**

Most policies have obligation rules for patent claims that may potentially be essential. Using words such as ‘potentially essential’ and it is not clear yet whether a proposed technology is included or not) and the later phase (when the standard is finished and ‘formal’ disclosure takes place) (Bekkers and Updegrove, 2012).

#### **3.2 TIMING OF PATENT DISCLOSURE**

If the standard in development is still immature, it will be difficult for parties to determine whether certain patented technologies are essential to the standard or not. This can reduce disclosure quality to the degree of non-information (Bekkers, 2009).

#### **3.3 UPDATES CONCERNING ESSENTIALITY**

Patent claims or applications disclosed as essential at one time may not be essential at a later time due to rejection, abandonment, modification of issued patent and essentiality claim, patents with essential claims were successfully challenged in court, or rescinded on re-examination by the relevant patent authority.

#### **3.4 GEOGRAPHIC SCOPE OF GENERAL COMMITMENT PROCEDURE AND LICENSING**

While it might be logical to assume that any licensing commitment would be global in scope, and therefore apply equally to wherever compliant products or services are sold (or produced), not all policies are explicit in this respect (ETSI document, 2014).

#### **3.5 OPT-OUT OPTION**

SSOs discern that it might be unreasonable to force a patent holder into licensing under certain circumstances. This is relevant where the SSO is active in the technology area in which the crown jewel patents of members can be found giving them competitive edge. However, a member’s competitors might conspire to deliberately draft a standard in such a way as to include the member’s essential IPR after that member has become bound by a mandatory licensing obligation.

#### **3.6 COVENANT NOT TO SUE OR NON-ASSERT PROVISION**

Several IPR policies expressly provide an alternate to actual licensing, under which the owner of an essential claim commits not to enforce those claims.

#### **3.7 RELEVANT PARTIES**

Potential concerns could arise is some ambiguity about whether all parties that submitted a licensing declaration have this obligation, or only those that were actually participating in the drafting of the standard, when a new owner acquires a full portfolio of patents from a party that originally filed a blanket disclosure it can remain unclear which of these patents is encumbered by licensing obligations.



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**4. ASSESSING FRAND COMMITMENTS FOR PATENTS WITH ESSENTIAL TECHNOLOGY**

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There is no universally agreed upon operational definition of that commitment (Baumol et. al., 2005). However, following suggestive approaches may be adopted by the entities.

**4.1 GEORGIA-PACIFIC'S FIFTEEN FACTORS**

Within the US, in a seminal case for establishing reasonable royalties for patent infringement, the Judge proposed fifteen factors that should be taken into consideration when calculating a reasonable royalty rate for the purposes of determining damages (Georgia Pacific v. United States Plywood). It lacked any exact formula for calculation.

**4.2 NUMERIC PROPORTIONALITY**

The royalties satisfying the FRAND promise are those that are proportional to the number of essential patents contributed to the standard (Ferrar, Padilla and Schmalensee, 2007).

**4.3 MARKET EFFICIENCY BASED APPROACH**

Swanson and Baumol developed the “efficient component pricing rule” to satisfy the non-discriminatory component of FRAND that is a competitively neutral license fee should compensate the IP owner both for the incremental costs of licensing IP and the opportunity cost of licensing the technology. With such a fee, the IP holder will be indifferent between licensing the technology to rivals and producing the product itself (Baumol et. al., 2005).

**4.4 THE COOPERATIVE-GAME THEORY APPROACH**

Shapley argued that any fair and reasonable method of dividing a standard’s total value among the relevant patent holders should satisfy four basic conditions of efficiency (total value of the standard is distributed among all patents), anonymity (value received by any patent is independent of how it is numbered and of who owns it), dummy (a patent doesn’t contribute anything to any possible standard hence of zero pay off) and additivity (supporting a second standard which is commercially unrelated) (Ferrar, Padilla and Schmalensee, 2007):

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**5. JUDICIAL TREND ON ANTI-COMPETITIVE EFFECTS OF STANDARDIZATION: THE POSITION OF US, EU AND INDIA**

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**5.1 THE US POSITION**

In December 2019, the Justice Department, the U.S. Patent and Trademark Office, and the National Institute of Standards and Technology rolled out a policy statement regarding SEP remedies. It states that injunctions should be available for SEPs on similar terms as patents and that antitrust laws are not generally applicable to FRAND disputes.

This is a pragmatic shift from their 2013 policy stance, which based grant of injunctions upon the equity maxim -one who seeks equity, must do equity. The shift is creating an influx of interesting interventions by the Antitrust Division of the Department of Justice which is cautioning against grant of overly broad remedy that might reduce competition and innovation in 5G technology markets, exceeding even equitable remedies (FTC v. Qualcomm Inc., 2019).



U.S. court and agency decisions have long held that competition law may be applied to prevent harm to competition associated with standard setting. The Supreme Court has condemned efforts by firms to use SSO proceedings as a means of excluding products produced by rivals (Microsoft Corp. v. Motorola Inc., 2012). In the *Radiant Burners case*, the Supreme Court has held that an SSO itself may be liable for antitrust damages if its agents or employees collude with private parties to manipulate quality or safety standards to exclude a competitor (Radiant Burners Inc., v. Peoples Gas Light and Coke Co., 1961).

The *Allied Tube* case involved an SSO conspiracy to exclude a rival technology. Held Allied Tube and the others had “subverted” the NFPA consensus standard setting process and thereby illegally restrained trade in violation of Section 1 of the Sherman Antitrust Act (Allied Tube & Conduit Corp. v. Indian Head, Inc., 1988). The Agencies will apply the rule of reason when evaluating joint activities that mitigate hold up by allowing the “buyers” (members of the SSO who are potential licensees of the standard) to negotiate licensing terms with the “sellers” (the rival IP holders) before competition among the technologies ends and potentially confers market power (or additional market power) on the holder of the chosen technology (Masoudi and Gerald, 2008) a joint report in April 2007 entitled Antitrust Enforcement and IPRs: Promoting Innovation and Competition.).

## **5.2 THE EU POSITION**

EC competition law is concerned with dominant firms charging monopoly prices even in the absence of exclusionary conduct (Verizon Communications, Inc. v. Law

Offices of Curtis V. Trinko, 398, 2004). However, as enforcer of the competition rules provided in the EC Treaty, the European Commission has stated on numerous occasions that it does not consider it to be its role to become a price-regulator (European Commission Annual Report on Competition Policy, 1997).

According to the legal test first set out by the ECJ in *United Brands*, a price will be deemed excessive (United Brands Company and United Brands Continental BV v. Commission, 1978).

As per the Commission’s Discussion paper on the application of Article 82 of the Treaty of Lisbon, the innovator should normally be free to seek compensation for successful projects that is sufficient to maintain investment incentives, taking failed projects into account. Article 81 cannot be applied without considering such ex ante investments made by the parties and the risks relating thereto (Kroes, 2005).

## **5.3 THE INDIAN POSITION**

In India, there are SDOs being set up to develop and progress the standard setting scenario. The Department of Telecommunications has set up TEC (Telecommunication Engineering Center), the Government of India has contributed to WTO Committee on Technical Barriers to Trade, supported bodies like DOSTI, LITD which are closely associated with other international SDOs like IEEE, IEC, ITU, ISO, W3C. The process of standard setting in India involves both voluntary and some mandatory procedures

Indian government had set-up the Bureau of Indian Standards (BIS), which is active in



preparation and implementation of standards, certification, organization and management of testing laboratories, creating consumer awareness, and creation of a co-operation with the other international Standards bodies. The government has since then given encouragement to the public-private partnership in the field of setting SDO in India like the adaptation of Open Standards for e-Governance, official approval and recognition of Global ICT Standardization Forum for India (GISFI) (Ramakrishna et. al., 2012).

## **TRIPS**

The Agreement on Trade-Related Aspects of Intellectual Property Rights ("TRIPS") under Art.8(2) provides appropriate measures to curb the abuse of IPRs, unreasonable restraint of trade or adverse effect on the international transfer of technology by Member States. Article 40 of TRIPS further provides that certain licensing practices or conditions pertaining to intellectual property rights restraining competition may have adverse effects on trade. Member States can specify in their legislation, the restrictive trade practices such as grant-back conditions, preventing challenges to validity and coercive package licensing, etc. that may constitute the abuse of IPRs.

## **COMPETITION ACT, 2002**

For the purpose of topic at hand, Section 3 and 4 of the Competition Act, 2002 are relevant. All horizontal agreements having an appreciable adverse effect on competition are per se considered anti-competitive in the Indian context, with a few exceptions (Bharadwaj et. al, 2013). The adverse effect on price, quantity, quality, market sharing

and bid rigging is presumed to have an appreciable adverse effect on competition. The Act provides three exemptions under Section 3(5) relating to anti-competitive agreement with a non-obstante clause. The exemptions are joint ventures between competitors which increase efficiency, reasonable conditions to protect IPR and goods exclusively manufactured for export. With respect to IPRs exemptions, it provides an IP owner with the right to restrain infringement or impose any reasonable condition under intellectual property laws. Hence, an unreasonable utilisation of IPRs can be anti-competitive.

## **PATENT ACT, 1970**

Section 47 of the Patent Act provides few exceptions to the exercise of patent rights. Patentee's rights under s.48 can be enforced at the instance of the patentee only and subject to other rights which permit challenging the validity of the patent as a defence to violation of patent rights (Bayer v. UOI, 2002). Any person having an interest in a patent, central government or on a counterclaim in an infringement proceeding on a patent before the High Court may apply for the revocation of the patent. In infringement proceedings, all grounds of revocation are available as a defence under s.107 of the Patent Act 1970. The surrender of patents which distorts competition in the market has the potential for anti-competitive activities. However, surrender is subject to approval by licensees whose names are entered in the Register of Patents.

Section 140 of the Patent Act 1970 restricts abusive practices by patent owners. It provides that in a contract for sale, lease or licence of a patented product or patented



process, restriction to acquire a non-patented product or service, exclusive supply agreement, tie-up sales, prohibiting the use of non-patented products or processes, exclusive grant-back, prevention of challenging the validity of the patent and coercive package licensing are unlawful.

### **INTEX Technologies case**

Ericsson, a member of SSO named ETSI and dutybound with FRAND policies, was the largest holder of Standard Essential Patents for mobile communication and its unrivalled patent portfolio covered 2G, 3G and 4G technologies, with more than 100 patent licensing agreements.

However, Ericsson refused to share the commercial terms and royalty payments on the grounds of Non-Disclosure Agreements “NDAs”, strongly suggestive of the fact that different royalty rates/commercial terms were being offered to the potential licensees belonging to the same category. The royalty rates prescribed by Ericsson for Informant were excessive and discriminatory. Therefore, prospective patent hold-up and royalty stacking issues were brought to the notice of the Commission.

The Commission laid down that charging of two different license fees per unit phone for use of the same technology *prima facie* is discriminatory and also reflects excessive pricing vis-a-vis high cost phones. Transparency is hallmark of fairness. Both forcing a party to execute NDA and imposing excessive and unfair royalty rates *prima facie* was abuse of dominance and violation of section 4 of the Act. Imposing a jurisdiction clause debarring Informant from getting disputes adjudicated in the country where both parties were in business and

vesting jurisdiction in a foreign land *prima facie* was also an abuse of dominance (CCI, Case No. 76/2013).

## **6. ENFORCEMENT PROCEDURES AND INJUNCTIVE RELIEF**

Some principles of patent law may have some applicability to the current controversy, including laches, equitable estoppel, implied licenses. Laches is a type of statute of limitations in patent law that prevents patent holders from profiting by their delay in bringing suit for infringement (Merges and Kuhn, 2009). When raising a defense of laches, the defendant must establish two things: 1) that there was an unreasonable delay before the patent owner asserted a claim, and 2) that the delay caused prejudice or injury to the defendant (A.C. Aukerman Company v. R.L. Chaides Construction Co., 1992).

### **6.1 TRIPS AGREEMENT**

They include the right to seek and obtain an injunction, i.e. a court decision whereby a party is ordered to desist from an infringement of an IPR. These injunctions can be imposed by way of preliminary measure (interlocutory injunction) (Article 50(1)) or as a measure resulting from a decision on the merits of the case (permanent injunction) (Article 44(1)).

### **6.2 EUROPEAN UNION IP ENFORCEMENT DIRECTIVE**

The IP Enforcement Directive also states that EU Member States must ensure that in cases where there is a finding of an infringement of an IPR (Article 11) courts can issue both an interlocutory injunction intended to prevent an imminent infringement or to enjoin the continuation of



the alleged infringements (Article 9), as well as a permanent injunction.

### **6.3 JUDICIAL INTERPRETATION ON FRAND ENCUMBERED PATENTS**

The FTC has explained FRAND encumbered SEPs and injunctive relief against their licensing in the *Motorola* case (Motion Ltd. v. Motorola Inc., 2008). That the owners of essential patents gain market power. FRAND commitments are intended to prevent owners of essential patents from acquiring too much of the market power that would otherwise be inherent in owning an essential patent (Broadcom Corp. v. Qualcomm Inc., 501 F.3d 297, 210 (3rd Cir. 2007)).

In a June 22, 2012, ruling by federal judge Richard Posner that dismissed with prejudice a patent infringement lawsuit between Apple and Motorola, Judge Posner offered his guidance to courts on how to calculate an appropriate royalty for a FRAND-encumbered SEP that the proper method of computing a FRAND royalty starts with what the cost to the licensee would have been of obtaining, just before the patented invention was declared essential to compliance with the industry standard, a license for the function performed by the patent. That cost would be a measure of the value of the patent qua patent. The purpose of the FRAND requirements is to confine the patentee's royalty demand to the value conferred by the patent itself as distinct from the additional value—the hold-up value—conferred by the patent's being designated as standard-essential. It rejected Motorola's injunctive claim, since Apple has not refused to pay FRAND royalty, it is adequate compensation for a license to use that patent (Apple, Inc. v. Motorola, Inc., 2012).

The U.S. Supreme Court in its May 2006 opinion, *eBay v. Merc Exchange*, Justice Clarence Thomas explained that traditional principles of equity that govern issuance of injunctive relief apply with equal force to disputes arising under the Patent Act *eBay, Inc. v. MercExchange, L.L.C.*, 547 U.S. 388 (2006).

### **6.4 PATENT ACT, 1970**

According to the provisions of the Indian Patents Act 1970, what constitutes infringement is not defined in the act. Therefore, any violations of the rights conferred in the patentee under the Act may result in infringement of patent under Section 104 of the Patent Act, 1970.

It is also to be noted that an assignee of a patent who has not registered the assignment under Section 63 of the Patent Act, 1970, is not a patentee within the meaning of the Act. Hence, he has no right to bring any suit for infringement of the patent (Re. Hiralal Banjara 1937). Section 34 of the Specific Relief Act, 1963 provides that it is the discretion of court as to declaration of status or right.

Under Section 105 of the Indian Patents Act, discretion has been provided to the courts to make declaration as to non infringement.

### **6.5 USE OF INTERNATIONAL STANDARDS**

The World Trade Organisation (WTO) has a Technical Barriers to Trade (TBT) agreement that seeks, as an underlying principle, to avoid unnecessary obstacles to trade. The Agreement encourages Members to use existing international standards for their national regulations, or for parts of



them, unless their use would be ineffective or inappropriate to fulfil a given policy objective. Technical experts have worked towards the international harmonization of standards.

### **6.6 EX ANTE NEGOTIATIONS**

If firms agree to create a high marginal cost for themselves through licensing, but will receive much of the higher cost back in IP payments, they may be able to achieve price impacts like those of a cartel. Competition authorities should take great care when encouraging pricing conversations among a group of competitors (Sidak, 2009). SSOs can use negotiations resulting in speedier standard setting process and a reduced likelihood that litigation will be necessary to resolve disputes about licensing fees and terms (Hayes et. al, 2007; Hansen et. al., 2003).

Group licensing such as cross-licensing or patent pool formation can reduce the incentive to charge high royalties for IP licensors. Lower prices for one component generative a positive external effect on the owner of the other component. These externalities are internalized through integration, leading to lower prices (Shapiro, 2000).

### **7. CONCLUSION**

While this increase in awareness and commitment is resulting in improvements to many IPR policies, certain weaknesses are likely to remain unless external forces are brought to bear, due to the burdens of effecting some otherwise obvious improvements in process and the disproportionate representation of some types of stakeholders over others in IPR policy development.

It can be concluded that there is less cohesion and exchange in best practices across SSOs than might be optimal. An exchange of these best practices across other SSOs can have a positive impact on the harmonization of the standard setting process and its competitive vigour.

### **STATUTES AND TREATIES**

1. *Competition Act, 2002*
2. *Treaty of Lisbon (The European Union Treaty)*
3. *Sherman Act, 1890*
4. *Patent Act, 1970*
5. *Trade Related Aspects of Intellectual Property Rights (TRIPS)*

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